

Welcome to

Julian Foye

the furnishers



Truro | St Austell | Wadebridge | Hayle | Outlet



Early days, in the Fowey workshop, Jesse Julian is at the front on the left; and suited, right, is Edmund Julian, the founder.

Edmund Julian, who founded the firm now known as Julian Foye, was born in Withiel, near Bodmin.

Edmund chose, on his death in 1900, to pass control of the business to his second son Jesse – who was still a minor at the time. Jesse was a successful businessman and became mayor of Fowey.

In 1945, Jesse made the firm into a limited company and arranged that control would pass to his manager and Gordon Dorrington assumed the leading role. Gordon invited his son-in-law Mike Ellis to join the firm in 1961 and Mike led the development of Julian Foye from the 1970s until his retirement in 2004. The Wadebridge showroom was opened in 1982 and the shop in Truro in 1987.



Above: Annette, Julie, Robert

Julian Foye is still very much a family business. Mike's daughter Annette Thomas became Managing Director in 2004. She is responsible for selecting the majority of the furniture on show. Julie Ellis Mike's younger daughter is the Company Secretary. Annette's son Robert Thomas the fourth generation of the family, joined the firm in 2017 and is the manager at Truro. Jon Wilson, the manager of St Austell is also a Director.

In 1972 the decision was made to trade as Julian Foye rather than Julian and Son Ltd and in 2012 the firm celebrated 150 years of trading.

We do a lot of ongoing training both here in the UK with factory and furniture show visits and abroad for example in Europe and Scandinavia.

The men and women who work at Julian Foye are proud of the firm's heritage.

We want you to have the service and quality you deserve. So we choose furniture for its excellent quality and design, including ranges exclusive to Julian Foye.

Price Promise

We have all the major brand-name furniture at competitive prices, backed by a Price Promise as we would like you to deal locally with us.

Design service

Our attractively displayed showrooms have a relaxed atmosphere and knowledgeable sales advisors to offer help when needed. Specialist designers who can help you choose a colour scheme for your room – or for the whole house, an extensive selection of curtains, blinds and poles with free advice by our own designers, either in the showroom or a mutually convenient appointment for us to visit you in your own home.

Free delivery*

Free delivery in Cornwall and West Devon, assembly and positioning of all furniture by our own dedicated team.

We remove all the packaging and recycle the cardboard, polystyrene and plastic wrapping.

Convenient removal of your old furniture, by prior arrangement for a small fee.

We subscribe to a Recycling Scheme which will process the metal and other materials from beds and sofas which we collect from you.

Free Planning

Free planning and fitting service on all wardrobe ranges. Free carpet measuring and estimating, by our own carpet experts. Join us for a coffee, sit, relax and chat through your ideas with a member of our staff.

Julian Foye Guarantee*

Items purchased from the four showrooms are covered by our product guarantee against faulty or defective manufacture, the main structure for 5 years all other components for a period of 2 years.

*excludes Outlet items.

Keep in Touch

We love to keep in touch via email and Facebook with our latest offers.

Our Services



(a small disposal charge applies). If you live away from Cornwall, you can rely on Julian Foye to complete the work in your absence.

Décor & Design

From one of our team an initial consultation to help you design the room of your dreams.

If you have an idea of how you want your room to look but don't know where to start one of the Julian Foye colour coordinators would love to help you design your scheme.

For in depth advice, please ask for a consultation at the showroom with one of the designers. We love to share our ideas and help you find the furniture and accessories that express your style – are you ready to add the wow factor to your home?

This design service is free of charge and is often possible without an appointment.



The Carpet Experts

We specialise in 80% and 100% wool carpets, which we recommend as these give softness, bounce back and cleanability, and are also eco friendly.

Your new carpet deserves expert fitting. The Julian Foye carpet fitters are trained, assessed and examined by the National Institute of Carpet and Floor-layers, your guarantee of a first class job. They are all directly employed: we never use a sub-contractor.

Stuart and Darren have qualified as NICF Master Fitters.

Carpet measure and fitting is free of labour charges, subject to a minimum value. It is our normal practice to send two fitters, who will install the carpet with care, clear up and vacuum afterwards and, if you wish, take away the old carpet



Delivered with care - for your peace of mind, your new furniture will be delivered **free of charge** by Julian Foye employed staff in Cornwall and West Devon. Deliveries can be delayed if your room is not quite ready. *Excludes Outlet

The delivery staff can, if you wish, phone you shortly before arrival, so that you can leave work to meet them. They will ensure that the furniture is unpacked and set up just where you want it and takeaway the packaging.

The delivery team can move your furniture to another room or to the garage. Please note that moving or disposing of furniture must be pre-arranged. Please let us know if access is difficult and make sure the new furniture will fit. Our website or sales staff can provide advice



Operations Network 01726 810150

on checking measurements and, if you are not sure, a home visit can be arranged.



Alan A'Lee supervises the central warehouse at St Blazey and plans the work of the carpet fitters and delivery men. Karen Ede deals with administration and purchase accounts with Julie Jones the accounts manager.

Gary Davies based at our St Austell branch organises all the furniture deliveries and can answer your delivery enquiries on 01726 810150.

At the St Austell office, Jeanette Eustace is responsible for marketing and the website;

Keith Worrall is our Data Protection manager and ensures the information used by the retail staff is kept up to date.



Above: **Gary Davies** – Logistics coordinator

Left, bottom: **Alan A'Lee** (operations manager), **Keith Worrall**, **Karen Ede**, **Jeanette Eustace**

Truro Showroom 01872 222 226

Email: truro@julianfoye.co.uk

Open

9.00 am - 5.00 pm

Sundays & Bank Holiday Mondays

11.00 am - 4.00 pm

There is a major display of modern dining furniture and cabinets. Clean, flowing lines are matched by ingenious design and precise engineering of table opening mechanisms.

A large selection of contemporary lounge and living room furniture are shown at Truro alongside scandi and retro designs. Main stockist displays of top British manufacturers include Ercol, Collins and Hayes.

The shop offers an excellent range of Hypnos and Vi Spring beds and exclusive Julian Foye bed ranges.

Stressless recliners and sofas from Norway offer exceptional comfort in a wide choice of leather colours.

We offer Staingard if you wish to invest in the best protection available for your furniture. The cost is small compared to your investment in the furniture and it provides a five year guarantee.



Left: **Robert, Debbie, Holly, Ellie & Jake**



We also have the latest sofas that offer a fresh approach to modern living. Make your sofa more intelligent and upgrade it for a more digital lifestyle, sofas and chairs can increase in 20cm increments so you can find the perfect size for your room.

On the top floor in our renovated loft you will be impressed by displays of Retro, Urban and Reclaimed designs.



Customer car park. Lift access. Coming out of Truro on A390 (towards St Austell), turn right at lights at top of hill, opposite Waitrose and Park and Ride car park.

Tregolls Road
Truro, TR1 1SB
19,200 sq. ft. showroom



St Austell Showroom 01726 70711

Email: staustell@julianfoye.co.uk

Open

9.00 am - 5.00 pm

Sundays & Bank Holidays

Closed

St Austell has some stunning, contemporary sofas, in leather or soft fabrics. Many ranges are now available in Aquaclean fabrics. Aquaclean offers the most advanced technology against stains, making cleaning so simple, using nothing more than water. The treatment is invisible and does not affect features such as texture, colour or odour. Aquaclean is a molecular shield which surrounds each fibre, preventing the stains from soaking into them.

There's a great selection of carpets and a large and varied display of curtains and blinds styles.

St Austell offers a comprehensive selection of casual indoor or outdoor Rattan furniture, ideal for any size conservatory, balcony or patio.



Left: *Jon, Mike, Sarah & Kathy*



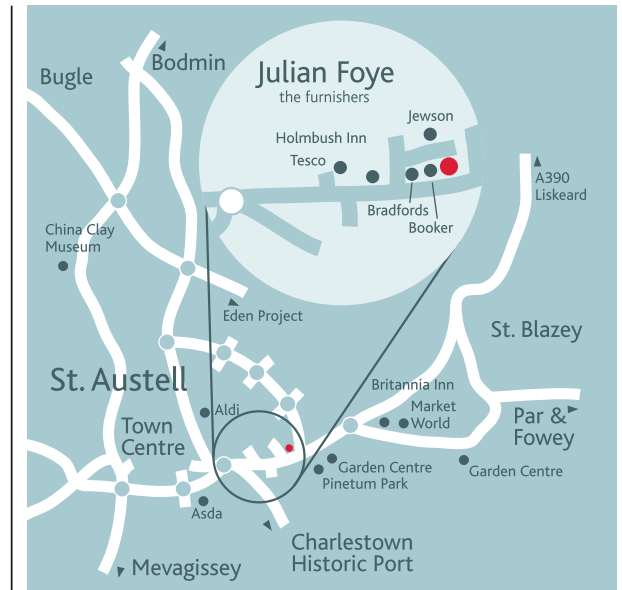
Bedroom furniture with a fitted look is a speciality at St Austell, with a choice of real wood, glass and modern easy clean finishes. The bed department offers a wide choice, including Hypnos, Relyon and Vi Spring and motorised, adjustable beds.

Riser recliners are also a good option if you have limited mobility and we have a large selection in this branch for you to view.



Customer car park. Lift access. Located east of St Austell beside the A390, near Jewsons and Booker Foods.

8 Manfield Way
Holmbush
St Austell, PL25 3HQ
21,500 sq. ft. showroom



Hayle Showroom 01736 755 700

Email: hayle@julianfoye.co.uk
Please telephone for urgent enquiries.

Open
9.00 am - 5.00 pm
Sundays and Bank Holidays
Closed

This purpose built showroom has a bright and modern feel. There is a good choice of reclining Stressless furniture to help you choose your ideal reclining chair or sofa.

Another innovative concept in modern sofas allows you to specify the size in 20cm increments to suit the space available.

Parker Knoll and G Plan displays can be found at the Hayle Showroom and the popular G Plan Vintage range is also featured offering a retro twist.

We specialise in pocket sprung beds with natural fillings as we believe they give you the best support and comfort, at Hayle we have a good selection for you to try. Ercol also have some distinctive designs which we feature here at Hayle.



Left: *Tony, Emma & Barry*

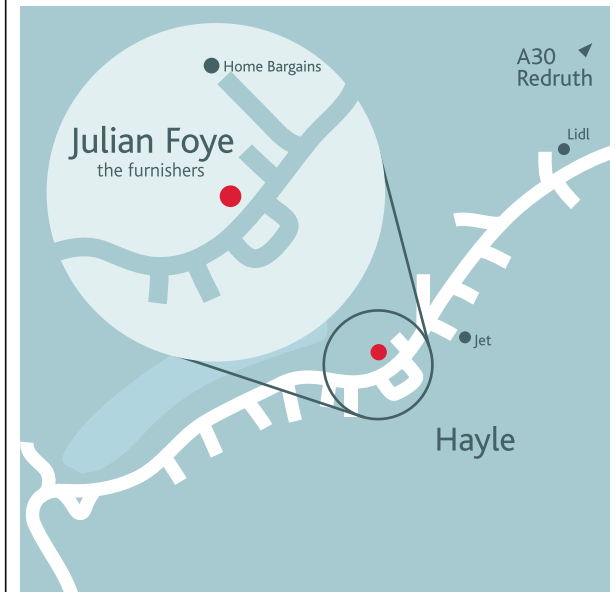


We have experience of holiday home furnishing and accessorising. Furniture packages are available to suit your style and budget. We understand that furniture should not only have a practical use but that it looks great too.



Customer car park. Lift access. Located half a mile from the A30 Loggans Moor roundabout (Marks & Spencer).

4 Fore Street,
Copperhouse,
Hayle, TR27 4DY
16,000 sq. ft. showroom



Wadebridge Showroom 01208 814 242

Email: wadebridge@julianfoye.co.uk
Please telephone for urgent enquiries.

Open
9.00 am - 5.00 pm
Sundays and Bank Holidays
Closed

You will find a good variety of sofas here with corners, modular units, as well as the increasingly popular chaise end sofas. Classic brands like Stressless in a stunning range of leathers and colours to contemporary sofa ranges in wipe clean fabrics.

Teresa is also an experienced, qualified designer who would be happy to offer her expertise and knowledge to help you achieve a stunning home in Cornwall.

A wide selection of bed ideas are available: convenient fold away guest beds, guest bed divan sets (which convert easily from singles to double) and sofas which are all available alongside luxurious, traditional divan sets, that can be zipped and linked together. There are also good quality beds ideal for holiday lets or spare rooms, often available from stock with a choice of pillows and mattress protectors.



Left: Hazel & Teresa

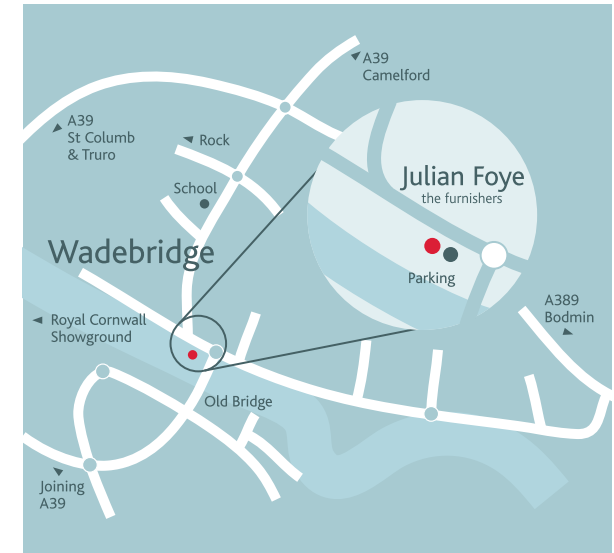


Phone for details of disabled access.
Located at the eastern end of the ancient road bridge.

Bridgend,
Wadebridge, PL27 6DA
7,700 sq. ft. showroom
Customer car park.

Second home owners often ask the staff to supervise for them the installation of carpets, curtains, blinds and furniture.

The Wadebridge showroom is on three floors and covers both modern and country styles. There is an excellent bed department.



Julian Foye Outlet 01726 813139

Email: outlet@julianfoye.co.uk

Open

9.00 am - 5.00 pm

Sundays and Bank Holidays

Closed



Customer car park. Level access.
Opposite St Blazey Football Club
car park.

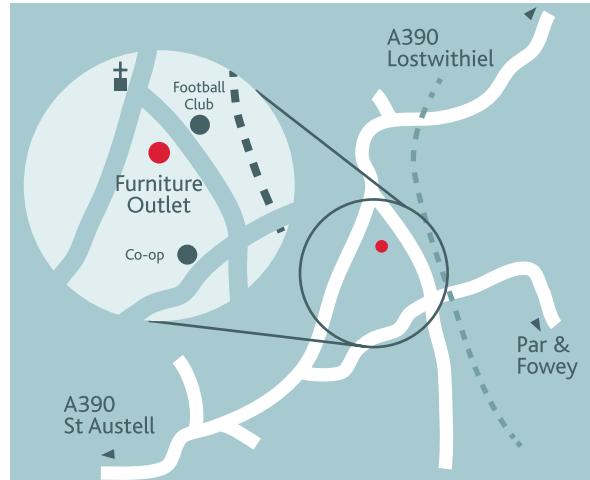
10a Station Road, St Blazey,
PAR, Cornwall PL24 2NF
8,000 sq. ft. showroom



Left:
Kevin Whereat
(manager).

Visit the Julian Foye website to see a selection of sofas, beds and bedroom cabinet - All at great prices - Come visit our large showrooms.

The Julian Foye Outlet at St Blazey sells British manufacturers' quality seconds/prototypes, new furniture and beds together with some ex-display furniture from Julian Foye's four showrooms. We also have a range of bedroom pieces, which are available to take away flat-packed, plus new beds with storage options.



Julian Foye Interiors Complimentary Design Service



Why not book an appointment with our Interior Design Specialist Sarah who has over 30 years' experience in the industry and oversees all our design packages.

Sarah can meet you on location in Cornwall and West Devon, or you can visit her in one of our many stores throughout Cornwall and discuss over a cup of coffee your property aspirations and requirements, Sarah would then translate these ideas into your bespoke design, complimenting your property in a stylish and sympathetic way with your given budget.

Working wonderfully alongside the holiday home industry Sarah can help take away the time consuming and sometimes stressful process, that can come with designing and

dressing a property, producing well thought out and eye-catching schemes to maximise your properties earning potential.

Sarah is able to fully manage your project, plan colour schemes, oversee deliveries and fittings or simply guide you through the process offering assistance with room plans and inspiration.

With access to possibly the most extensive range of furnishings in the south west you can be sure from sofas to blinds and everything in between, you'll be getting a quality finish and superior service.

You can be sure to see Sarah at local shows including the Royal Cornwall Show and on the road in her distinctive Julian Foye Interiors van.



For further information & to book a free no obligation appointment please contact Sarah Roberts –

Tel: 0793 8645 781

Email: interiors@julianfoye.co.uk



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Notes

www.julianfoye.co.uk



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