



# Julian Foye

Family Furniture Retailer Since 1862

Shaping your home interiors

St Austell • Hayle • Truro • Wadebridge • Outlet

# A Family Business



For over 160 years, the Julian Foye brand has remained dedicated to excellent furniture, delivering the quality you deserve from brands you can trust.

Since the company was founded in 1862, Julian Foye has remained a family-focused business. Edmund Julian, the company's founder, was born near Bodmin. After Edmund's passing in 1900, control of the business was passed to Jesse, his second son. As Mayor of Fowey, Jesse's success in business aided the company's growth and in 1945 Julian Foye became a limited company.

After Jesse's death, control of the company passed to manager Gordon Dorrington who eventually invited his son-in-law Mike Ellis to join the firm. Mike led the development of Julian Foye from the 1970s until his retirement in 2004, when his daughter Annette Thomas became Managing Director. In 2017, Annette's son Robert Thomas joined the company, now in the role of Manager of the Truro branch, along with her daughter Sarah now in the role of

Company Secretary, they bring the fourth generation of the family into the business.

Since those humble beginnings, Julian Foye has grown into one of the largest and well-known furnishers in Cornwall, with four

unique showrooms across the county and expertly knowledgeable staff – all of whom are proud of Julian Foye's heritage and history.



## Our Ethos

You can trust Julian Foye to provide you with unbeatable service at every step of your furniture journey.

## Price Match Promise

We have all the major brand-name furniture at competitive prices, backed by a Price Match Promise. Seen the product you want somewhere else for cheaper? Bring it to us and we will match the price.

## Design Service

Each of our showrooms are staffed by knowledgeable sales advisors who are more than happy to offer help when needed. Specialist designers can help you style your home, from curtains, carpets and colour schemes even down to the smallest details.

## Free Delivery\*

Enjoy free delivery in Cornwall and West Devon, plus assembly and positioning of your new furniture by our own dedicated team. We remove all the packaging and recycle the cardboard and plastic wrapping. For a small pre-arranged fee, Julian Foye will also conveniently remove your old furniture.

*\*excludes outlet items*

## Holding

Delayed or changed plans are no problem with Julian Foye. If you're not quite ready for your furniture, we will hold it for up to three months free of charge.

## Sustainability

At Julian Foye, we are dedicated to taking steps to ensure a greener future. We subscribe to a Recycling Scheme, which means any furniture we collect from you will be cleanly processed.

All of our showrooms are equipped with solar panels and we have moved to LED lighting inside of all of our stores.



## Julian Foye Guarantee\*

Items purchased from our four showrooms are covered by product guarantee against fault of defective manufacture. The main structure is covered for five years, while all over components are covered for two years.

*\*excludes outlet items*

## Keep In Touch

Keep in touch with us on Facebook, Instagram and via our newsletter for all the latest offers!



@julianfoye furniture



facebook.com/JulianFoye

# Our Services



## Expert Carpet Fitting

At Julian Foye, we specialise in 80 and 100% wool carpets: which gives unbeatable bounce back, softness and cleanability.

Your new carpet deserves expert fitting. Our directly employed carpet fitters are trained, assessed and examined to the highest standard by the National Institute of Carpet and Floor-layers, and Stuart and Darren are qualified NICF Master Fitters.

Measure and fitting is free of labour charge, subject to a minimum value. You can trust our carpet experts to install your new carpet with care, clean and vacuum afterwards and – for a small charge – take your old carpet away. If you live away from Cornwall, you can rely on Julian Foye to complete the work in your absence.

## Stain Protection

Protect your new furniture from stains and spills. For a small cost, Staingard's five year service programme covers accidental damage and staining.



Aquaclean is a revolutionary stain release technology. A protective treatment has been incorporated into every fibre of the fabric with an invisible molecular layer, acting as a cleaning facilitator. As a result, it simplifies the cleaning process and enables the majority of household stains to be removed with just water. Aquaclean fabrics come in a vast variety of colours and patterns, and are available on a huge range of furniture at Julian Foye.





## Second Home Services

Our staff can supervise with the installation of carpets, curtains, blinds and furniture for your home away from home.

## Décor and Design

All of our team are dedicated to helping you achieve your interior design dreams, from colour coordination to accessories that express your style. If you have an idea of a specific style or trend, ask for a consultation at any of our showrooms, free of charge and often possible without an appointment!

## Delivery

Customers in Cornwall and West Devon can enjoy free delivery from our reliable, trained delivery team. Our first class service means your new furniture will be delivered and placed carefully in a room of your choosing, with all packaging and installation material removed. For a pre-arranged fee, the delivery team will also remove your old unwanted furniture as part of our Recycling Service. If your room of choice is difficult to access, a home visit can be arranged prior to ordering so that our team can assess the best way to safely deliver your new product, even to tight areas.

All deliveries are organized by Gary Davies, who can answer your delivery queries on **01726 810150**.



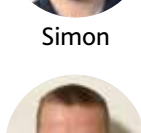
Gary



Simon



Wayne



Nathan



Calum



Jack



Josh



Lawrence

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# Truro

**Phone:** 01872 222 226

**Email:** [truro@julianfoye.co.uk](mailto:truro@julianfoye.co.uk)

**Address:** Tregolls Road Truro, TR1 1SB

**Sat Nav code:** TR1 1SB

19,200 sq. ft. showroom

**Open** Monday - Saturday 9am - 5pm

**Sundays & Bank Holidays** 11am - 4pm

**Free onsite customer parking**



Our Truro showroom is home to five floors of modern, contemporary design from luxury names you can trust.

Contemporary lounge and living room furniture can be found from top British manufacturers such as Ercol and Collins and Hayes, sleek customisable media wall units by Gwinner will bring innovation and individuality to your living space.

On the top floor you will find our stylish Loft space, showcasing vintage-feel, retro designs and reclaimed wood. Stylish upholstery options from Tetrad and Spink & Edgar add to the Loft's uniquely urban style.

Our Truro showroom is also home to our largest selection of Himolla sofas and recliners, as well as a large variety of Stressless seating options. Modern dining furniture from Skovby and Venjakob is available with extendable dining tables and stylish seating solutions. Truro's lower floor features a huge selection of luxury beds from classic brands such as Vispring, Hypnos and Relyon and also wardrobes from Disselkamp.

Need interior curtain design advice? Speak to Ellie at Truro who has design experience and will be happy to help advise you on accenting your home with the perfect curtains.



Robert



Debbie



Ellie



Danii



Iain





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# St Austell

**Phone:** 01726 70711

**Email:** [staustell@julianfoye.co.uk](mailto:staustell@julianfoye.co.uk)

**Address:** 8 Manfield Way Holmbush St Austell, PL25 3HQ

**Sat Nav Code:** PL25 3HQ

21,500 sq. ft. showroom

**Open** Monday - Saturday 9am - 5pm

**Sundays & Bank Holidays** Closed

**Free onsite customer parking**



St Austell is home to our largest selection of Stressless furniture so you can browse plenty of sophisticated seating options from the classic Norwegian brand. The stylish Stressless dining range is also on show at St Austell, showcasing classic Scandi design and comfort. More modern dining brands can be found like Calligaris, Ercol and Venjakob.

Nolte bedroom furniture with a fitted look is a speciality at St Austell, with extensive wardrobe options in customisable sizes and finishes, delivery and fitting by their experienced fitters is included. You'll find a huge selection from luxury bed brands such as Hypnos, Vispring and Relyon.

At our St Austell showroom, you can find a comprehensive selection of the versatile Rom sofa ranges, every sofa is made for you as a unique piece to fit exactly into your room and your life. To do this, we design each model in increments of 10cm and add functional elements on our 3D sofa configurator – together with you.

We also have the largest selection of curtains, blinds and carpets for you to view. Book an appointment with one of our designers at St Austell, and style every inch of your house with our expertise.



Mike



Kathy



Sarah



John







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# Wadebridge

**Phone:** 01208 814 242

**Email:** [wadebridge@julianfoye.co.uk](mailto:wadebridge@julianfoye.co.uk)

**Address:** Bridgend, Wadebridge, PL27 6DA

**Sat Nav Code:** PL27 6DA

7,700 sq. ft. showroom

**Open** Monday - Saturday 9am - 5pm

**Sundays & Bank Holidays** Closed

**Free onsite customer parking**



Our Wadebridge showroom is full of coastal Cornish charm and a huge variety of quality pieces from classic brands. Second home owners can take advantage of our Wadebridge staff's know-how in installation of your furniture.

Teresa is also an experienced, qualified designer who is always happy to offer her expertise and knowledge to help you achieve a stunning home in Cornwall.

Our Wadebridge showroom has three floors of both modern and classic styles. You can find a large selection of comfortable and stylish seating from G Plan and Himolla, plus the latest Italian designs for the contemporary look in your home.

A wide selection of beds are available, from small singles and doubles to a luxurious king size. A versatile zip & link option easily converts from a large double to two single beds, perfect for holiday lets, also on show are a range of sofa beds, ideal for those unexpected guests.



Teresa



Hazel



Rodney





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# Hayle

**Phone:** 01736 755700

**Email:** [hayle@julianfoye.co.uk](mailto:hayle@julianfoye.co.uk)

**Address:** 4 Fore Street, Copperhouse, Hayle, TR27 4DY

**Sat Nav Code:** TR27 4DY

16,000 sq. ft. showroom

**Open** Monday - Saturday 9am - 5pm

**Sundays & Bank Holidays** Closed

**Free onsite customer parking**



Our purpose built Hayle showroom sits next to the water in the heart of Cornwall and has a modern, bright and spacious feel.

Here you can find a wide range of perfect Parker Knoll pieces, as well as classic G Plan upholstery options. Innovative modern sofas allow for adjustment in 10cm increments to snugly suit any space.

Other superb brands you can find at Hayle include Himolla, Ercol, Venjakob and Stressless.

For those looking to upgrade to an amazing sleeping experience, you can find luxurious mattress and divan sets from Vispring, Hypnos and Relyon.



Tony



Emma



Barry







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# Outlet

**Phone:** 01726 813139

**Email:** [outlet@julianfoye.co.uk](mailto:outlet@julianfoye.co.uk)

**Address:** 10a Station Road, St Blazey, Par, PL24 2NF

**Sat Nav Code:** PL24 2NF

8,000 sq. ft. showroom

**Open** Monday - Saturday 9am - 5pm

**Sundays & Bank Holidays** Closed

**Free onsite customer parking**



Our Outlet at St Blazey sells a huge range of British manufacturers' quality seconds, prototypes and one-only ex-display models, ready to go as shown and available for quick delivery.

Take a look at the Outlet on our website and browse sofas, dining, cabinets, chairs and beds with storage options, all for extremely reasonable prices.



Kevin



Karen



# Julian Foye Interiors

Designing and dressing your property is simple with Julian Foye's Interiors service. You can leave the hard work in the hands of our top designer Sarah, who has over 30 years experience in the industry.

You can trust Sarah's expertise as one of the most established interior design specialists operating in the South West. With a flair for fashion and an eye for style, Sarah takes your dreams and makes them reality, whether it be for your holiday home, first time home or forever home.

When you're ready to transform your property, contact us via phone

**07938 645781** or email [interiors@julianfoye.co.uk](mailto:interiors@julianfoye.co.uk)



Taking the time to understand your unique design vision, style requirements and colour preferences, we can expertly translate these ideas into a bespoke design solution for a home that is stylish, polished, and on-budget. Meticulous attention to detail from curtains to carpets means that every corner of your home will be perfectly suited to your style.

With our help, you can elevate your property to Tourist Board specifications (making it immediately available for lettings and bookings from holiday guests!)

Make an appointment and visit one of our showrooms for a free, no-obligation chat about making your property aspirations a reality.



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